### CURRICULUM VITAE (CV) FOR INTERNATIONAL OR NATIONAL EXPERTS

- 1. **Proposed Position**: Senior Economic Development Specialist
- 2. Name of Firm: Emerging Markets Finance
- 3. Name of Expert: Christian C. JOHNSON
- 4. Current Residential Address:
   305 S West Street, Falls Church, VA 22046 USA

   Telephone No.:
   +1-702-862-6511

   Fax No.:
   +1-212-208-4672

   E-Mail Address:
   cjohnson1@aol.com

### 5. Membership in Professional Associations:

President, Rensselaer Polytechnic Institute Alumni Chapter of Washington, DC & Baltimore Board Member, Rensselaer Advisory Board for the China-RPI MBA Program Board Member, Rensselaer Polytechnic Institute International Advisory Board. Member of the New York Society of Security Analysts (NYSSA) Member, Harvard Business School Club of Thailand

### 6. Countries of Work Experience (20):

Australia, Bhutan, Bosnia-Herzegovina, Bulgaria, China, Egypt, Japan, Kyrgyzstan, Kazakhstan, Lebanon, Mozambique, Philippines, Romania, Russia, Seychelles, Spain, Thailand, Turkmenistan, United States, Uzbekistan, Vietnam.

7. Languages English – Native/Fluent; Russian – Good; Spanish – Good; French – Poor;

### 8. Education:

M.B.A., Harvard University, Boston, MA.

M.S. Electric Power Engineering, George Washington University, Washington, DC.

M.S. Nuclear Engineering, USDOE Bettis Atomic Power Laboratory, Pittsburgh, PA.

B.S. Electric Power Engineering, Rensselear Polytechnic Institute, Troy, NY.

Holder, Chartered Mutual Fund Counselor (CMFC) & Chartered Fund Specialist (CFS) Designations

SECURITIES MARKET TRAINING: Series 7, Series 63 (Registered Representative Training), Chartered Mutual Fund Counselor (CMFC) Training Program, Certified Mutual Fund Specialist (CFS) Training Program, Board Certified in Mutual Funds Training Program.

### **Key Qualifications:**

I am a senior economic development specialist with extensive experience advising government officials and banking regulators in more than 20 countries in all parts of the globe.

My experience with financial institutions (banking and non-banking), financial reporting, economic development, and corporate goverance is extensive. I was an equity analyst with UBS Securities

analyzing, modeling, and gauging the transparency of corporations. In Kyrgyzstan, I led the privatization of a Kyrgyz SFI Aiyl Bank, a government owned microfinance banking institution. Also in Kyrgyzstan, I advised the Kyrgyz Central Bank and commercial banks on M&A, transparency, and the International Financial Reporting Standards (IFRS).

I have also led corporate governance projects in Egypt, Bosnia-Herzegovina, Russia, Romania, Bulgaria, Uzbekistan, and Turkmenistan. Also, I was invited by the Asian Development Bank Institute (ADBI) to be a key speaker highlighting my research and thought leadership with improving the corporate governance of public sector enterprises to government officials of 17 Asian and SE Asian governments. I have has also positively impacted the reform and corporate governance of enterprises in Vietnam, China, and Uzbekistan as Team Leader of large SOE reform engagements in those countries.

My achievements include earning two Deloitte Consulting innovation awards & co-authoring a book entitled <u>Balanced Scorecard for SOEs</u>: <u>Driving Enterprise Performance & Corporate</u> <u>Governance</u> published by the ADB.

### Employment Summary:

Managing Director, Emerging Markets Finance, 1997 – Present Cachet Hotel Group, President, 2013-2014 Caesars Entertainment, Vice President, Capital Effectiveness, 2008 - 2012 Deloitte Consulting, Team Leader, Emerging Markets Division, 2003 – 2008 iXL Enterprises, Director, 2000 The Nimrod Group, Senior Business Analyst, 1995 – 1997 UBS Securities, Assistant Equity Analyst, 1993-1994 US Navy, Lieutenant, 1986 – 1991

### **Executive Experience:**

### Emerging Markets Finance, (<u>www.emfinance.com</u>), Managing Director, 1997 – Present.

Leader of a strategic advisory consulting firm providing advice to growing development organizations. Served as CFO of various global organizations undergoing reorganizations, global expansion, and strategic realignment. Delivered projects in 20+ countries (incl. China, Vietnam, Cambodia, Myanmar, Laos, Thailand, Philippines, Singapore, others) for clients including World Bank, Asian Development Bank, USAID, IFC, and OECD.

**Cachet Hotel Group (CHG), President, Thailand Operations, 2013-2014.** CHG is a China-based hotel management company. Successfully expanded the organization into Thailand, creating \$10m in value by partnering with the owner of a new hotel project in downtown Bangkok. Created a mutually beneficial partnership and advised and assisted with programming, design requirements, contracts, and compliance and reporting systems.

### Corporate Vice President, Caesars Entertainment, Las Vegas, NV, 2008-2012

- Directed Caesars Energy/Environmental Group, which implements and measures the effectivness of the firm's Corporate Social Responsibility (CSR) initiatives. Under Mr. Johnson's leadership, Caesars invested more than \$30M in energy efficiency improvements across the enterprise. Also, Mr. Johnson established processes and measures that support Caesar's corporate commitment to achieve a 10% absolute reduction in greenhouse gas emissions for our U.S. properties by 2013.
- Prioritized, managed, and improved the effectiveness of Caesars \$1B+ capital budget, including all growth and maintenance projects. . Improved ROI from growth capital investments by 5% since 2008, improving cash flow by more than \$50m per year.
- Responsibilities included managing the process for prioritizing annual capital budgets; improving the analysis of new projects; and improving the capital approval process. Projects included new casinos, joint ventures, license deals, restaurant deals, room and suite remodels, new hotel tower expansions, and technology/slot investments.
- Active member of Caesars Entertainment's 3-person 401(k) Investment Committee. This Committee is responsible for establishing a formal process to manage investment strategies; initiating investment decisions, analyzing and monitoring investment related expenses, establishing due diligence procedures for selecting and monitoring investments, and ensuring diversity of Plan investments.
- Ensured consistent analysis of growth projects across the enterprise, calculates the firm's cost of capital and hurdle rates, and prioritizes the firm's major capital expenditures. Formed and recommended capital plans to the Board of Directors to ensure effective use of capital across the business.
- Since October 2011, participated in the creation and growth of a new division created to extend the Caesars brand into non-gaming hotels & other development projects.

# Senior Advisor, World Bank-funded "Performance Measurement of SOE's," (Emerging Markets Finance), Bhutan, 2012.

Senior Advisor and Trainer to the government ownership entity, Druk Holdings & Investments, and to Bank of Bhutan. Based on the Bhutanese banking contex and international benchmarks, designed a State-owned Bank performance scorecard along with explanations, definitions, and examples.

# Senior Advisor, USAID-funded "Lebanon Investment in Microfinance Program," (Emerging Markets Finance), Beirut, Lebanon, 2012.

Senior Advisor contracted to design and create a structural framework for a \$1.25m Guarantee Fund to drive growth in the microfinance sector, stimulate liquidty in the microfinance domain, and to improve the viability and sustainability of microfinance organizations

# Senior Advisor, World Bank-funded "Performance Monitoring of SOE's & Public Enterprise Strategic Planning, (Emerging Markets Finance), Republic of Seychelles, (Mahe & Digue), 2011.

Senior Advisor and Trainer to the Boards of Directors of large, strategic SOEs and the Ministry of Finance. Educated and trained 60 individuals in both the Ministry of Finance and 12 public enterprises in performance management and balanced scorecard design and implementation. Provide comments, input, and advice to the Ministry of Finance on the current version of "Guidelines on developing a Statement of Corporate Intent." In collaboration with SOE CEO's and Senior Management, developed high-level illustrative Balanced Scorecards for 12 public entities.

# Team Leader, ADB-funded "Enterprise Corporatization & Corporate Governance" Project, (Deloitte Consulting), 2007-2008, Hanoi & HCMC, Vietnam.

Assessed current state of SOE Reform in Vietnam for ADB and identified areas that the ADB could assist SOEs to accelerate reform, equitization, stock exchange listings and corporate governance. Based on this assessment, recommended to the ADB specific programs that accomplished these goals and met the ADB's reform objectives. Options included targeted, prioritized assistance to General Corporations (the largest SOEs), State-Owned Commercial Banks, and Asset Management Companies.

## Economic Reform Advisor, USAID "Economic Policy Reform Project in Central Asian Republics" Project," (Deloitte Consulting), 2007, Almaty & Astana, Kazakhstan.

Served as an advisor to the Ministry of Economy and Budget Planning (MEBP) and the Ministry of Finance on multiple projects and issues, including: development of a new Law on "State Assets Management," The State Program "30 Corporate Leaders of Kazakhstan," and "State Strategy for Achieving Competitiveness and Export Capacity in Kazakhstan by 2015." Also, provided the MEBP with performance monitoring, corporate governance, and measurement system advice and recommended steps for improving their monitoring and measurement methodology.

## Developing a Balanced Scorecard for the Egyptian Tax Authority, "Technical Assistance for Policy Reform II", 2007-2008, Cairo, Egypt (Deloitte Consulting).

Lead adviser to the Chairman, Egyptian Tax Authority (ETA, the Egyptian IRS). In collaboration with ETA leadership, developed and delivered an initial diagnostic, balanced scorecard strategy map, key performance indicators, training, and implementation. Based on international best practice, identified strategic themes, objectives, measures, and strategy map.

# Corporate Governance & Case Study Trainer, USAID-funded "Technical Assistance for Policy Reform II", 2006-2008, Cairo, Egypt (Deloitte Consulting).

Mentored members of the Egyptian Institute of Directors (EIoD) with writing, teaching, and analyzing case studies in the area of corporate governance. Project focused on the theory, practice, and art of case study instruction as well as knowledge transfer in the areas of corporate governance, transparency, and enterprise management. The project was extended due to its success to provide additional case study research, analysis, and development for the EIOD.

# Monitoring Public Ownership Advisor, USAID-funded "Technical Assistance for Policy Reform II", (Deloitte Consulting), 2007 – 2008.

Designing and implementing a three-phase project to analyze and recommend improvements to Egyptian Government ownership of 133 public enterprises and holding companies. Project activities include: (1) reviewing State Owned Enterprise (SOE) ownership function and monitoring practices in other countries, (2) designing an initial performance monitoring system for these 133 enterprises, (3) training and capacity building with the Egyptian Government on performance measurement and monitoring, (4) reviewing existing Egyptian public enterprise reporting processes, (5) formulating initial recommendations for creating more reliable and timely data collection that would support the PMS designed by this project, and (6) outlining options for introducing an improved and more effective public enterprise monitoring in Egypt along with an action plan for implementation. Mr. Johnson has overall technical responsibility for the project and its deliverables, including oversight of consultants, staffing, and budgeting.

# Team Leader, MTDF-funded "Asset Management Company Development Project" Project, (Emerging Markets Finance), Hanoi, HCMC, & Danang, Vietnam. 2007.

Mr. Johnson designed, developed, and delivered a training program for 85 members of the state-owned Debt and Assets Trading Company. This 5 day training program was given in 3 different Vietnames cities and included 13 modules including five modules on purchasing, processing and assessing Non-performing loans (NPLs). Other modules included project finance, enterprise restructuring, workflow processes for an AMC., and Asset Management Companies. Project included mentoring of 3 other consultants on the project team.

# Strategic Planning & Privatization Advisor, EBRD "Pre-Privatization Instituion Building Project for GNPF Pension Fund" (Deloitte Consulting), Almaty, Kazakhstan. 2007.

Mr. Johnson serves ad a strategic planning and privatization advisor to GNPF with specific focus on analyzing, assessing, and recommending improvements to GNPF's marketing and sales divisions. GNPF is Kazakhstan's first pension fund, holds the largest number of pension accounts, and is being prepared for a strategic privatization.

## Economic Reform Advisor, USAID "Economic Policy Reform Project in Central Asian Republics" Project," (Deloitte Consulting), Almaty & Astana, Kazakhstan. 2007.

Mr. Johnson served as an advisor to the Ministry of Economy and Budget Planning (MEBP) and the Ministry of Finance on multiple projects and issues, including: development of a new Law on "State Assets Management," The State Program "30 Corporate Leaders of Kazakhstan," and "State Strategy for Achieveing Competitiveness and Export Capacity in Kazakhstan by 2015." Mr. Johnson also provided the MEBP with performance monitoring and measurement system advice and recommended steps for improving their monitoring and measurement methodology.

# Governance & Case Study Trainer, USAID-funded "Technical Assistance for Policy Reform II", (Deloitte Consulting), 2006 – 2007.

Tasked to mentor members of the Egyptian Institute of Directors (EIoD) in the areas of writing, teaching, and analyzing case studies in the area of corporate governance. Project focuses on the theory, practice, and art of case study instruction as well as knowledge transfer in the areas of corporate governance, transparency, and enterprise management. Project has been extended to allow for additional case study research, analysis, and development by the EIOD.

# Team Leader, FIRST Initiative-funded "Privatization of the Kyrgyzstan Agricultural Finance Corporation (KAFC)" Project, (Deloitte Consulting), Bishkek, Kyrgyzstan, 2006-2008.

Serve as both Senior Privatization Advisor and Valuation Expert leading a team of four international and three domestic experts through a four phase project which will result in the privatization of Kyrgyzstan's largest microfinance organization and 2<sup>nd</sup> largest bank in terms of assets. Project includes a privatization feasibility analysis, valuation, privatization strategy and action plan, and a tender process. As part of its preparation for privatization, KAFC was transformed into Aiyl Bank in December 2006 to serve the needs of the rural population of the Kyrgyz Republic.

# Team Leader, ADB-funded "Enterprise Corporatization & Corporate Governance" Project, (Deloitte Consulting), Hanoi & HCMC, Vietnam. 2004 – 2006.

Assessed current state of SOE Reform in Vietnam for ADB and identified areas that the ADB could potentially assist SOEs to accelerate reform, equitization, stock exchange listings and corporate governance. Based on this assessment, recommended to the ADB specific programs that met the ADB's

reform objectives. Options included assisting General Corporations (the largest SOEs), State-Owned Commercial Banks, and Asset Management Companies.

### SOE Reform & Restructuring Expert, Tokyo, Japan, 2006, ADB (Emerging Markets Finance).

Featured speaker at an Asian Development Bank (ADB) regional Asia conference held in Tokyo, Japan that highlighted practical strategies for improving the corporate governance and performance of public sector enterprises to government representatives of 17 ADB-member countries. ADB also retained Mr. Johnson to write a book (<u>Balanced Scorecard for SOEs: Driving Performance & Corporate Governance</u>) on corporate governance rating systems and enterprise performance evaluation strategies for SOEs. In Vietnam, assisted the ADB with defining appropriate technical and loan assistance to stimulate and accelerate SOE reform.

# Team Leader, ADB-funded "Corporate Governance & Improving Financial Performance of SOEs" Project, (Deloitte Consulting), 2003-2005, Beijing, PRC.

Mr. Johnson served as Team Leader and led a 2-year engagement to advise and assist the Government of the PRC with designing and implementing an enterprise performance measurement system (based on the balanced scorecard methodology) for the country's 189 largest industrial enterprises that employ more than 9 million workers and generate revenues in excess of US\$484 billion. This performance measurement system enables the Chinese Government to create an overarching strategy for these 189 conglomerates and to communicate that strategy to SOE managers in the form of specific business goals. Also, Mr. Johnson designed and delivered China's first "Corporate Governance Rating System" for the Government of the PRC to measure the corporate governance practices, policies, and compliance in the area of corporate governance. Based in Beijing, Mr. Johnson was responsible for managing a staff of 6 international and domestic consultants. Mr. Johnson also created and executed a 3-week international training program in Australia for 20 members of the Chinese Government that included enterprise performance, corporate governance, and regulatory components. The project and its deliverables were awarded two Deloitte Consulting innovation awards and recognized by the ADB and Chinese Government as an exemplary technical assistance project.

# Industrial Policy & Regulatory Specialist, Team Leader, ADB-funded "Corporate Governance & Enterprise Restructuring" Project, (Deloitte Consulting), 2003-2005, Tashkent, Uzbekistan.

Served as Team Leader and led a \$1.5 million engagement to advise and assist the Government of Uzbekistan with improving enterprise insolvency (enterprise restructuring & liquidation). As the Industrial Policy & Regulatory Specialist, analyzed industrial sectors within the Uzbek economy and provided assessments of corporate governance within the SOE industrial sector. Also, assisted the GOU's Insolvency Committee with improving monitoring, oversight, and analysis of the country's SOEs as well as provided assessments and assistance to 6 SOEs undergoing either a Chapter 11-type restructuring or undergoing liquidation. Based in Tashkent, responsible for managing a staff of 20 international and domestic consultants.

# Interim CFO, "Rural Electric Financing Corporation" Project, (NRECA/EMF), Manila, Philippines, 2003.

Mr. Johnson served as Interim CFO and chief strategist for Rural Electric Financing Corporation (REFC). REFC was organized as a stock corporation and registered with the Philippine SEC in August 2001. It possesses an 11 person Board of Directors and operates as an independent financing company for electric cooperatives. As Interim CFO, Mr. Johnson designed and created a financing and business plan for the organization that included detailed projections, staffing, and market growth assessments. Mr. Johnson

also represented the firm in negotiations with interested investors, including the IFC, ADB, the Development Bank of the Philippines, and commercial banks.

# Deputy Director, USAID-funded "Corporate Governance and Business Investment" Project (IBM Consulting Services/EMF), 1999-2001, Bosnia-Herzegovina.

Served as deputy Chief of Party for a \$6.5 million project to advise and assist the Government of Bosnia-Herzegovina with the final stages of privatization and final stages of developing a capital market. Principal USAID advisor in the Republica Srpska, managing an office of 11 professionals in Banja Luka, Bosnia-Herzegovina. Provided input and advice regarding the privatization of 2,000+ state-owned enterprises (SOEs) in Bosnia with combined book values of more than US\$7 billion. Editor and author of a corporate governance assessment in both the Federation and RS. Expedited privatization in the country as a member of a 10 person "International Advisory Group for Privatization (IAGP)" that advised the Office of the High Representative for Refugees (OHR), the civilian authority given penultimate power in Bosnia as a result of the Dayton Accords.

Also, provided regular advice and strategic direction on capital market development to the country's Securities and Exchange Commissions, Privatization Directorates, Investment Funds, and Broker Dealers on multiple topics in support of the launch of Bosnia's Stock Exchanges. In addition, created and delivered various training programs, ranging in length from 1 to 5 days each, to more than 150 government regulators and private sector participants. These efforts resulted in the successful launch of the Sarajevo Stock Exchange and Banja Luka Stock Exchange.

### Director, Financial Services Strategy Group, iXL Enterprises, United States, 2000.

Mr. Johnson served as a Director in the Financial Services Consulting practice of iXL, a 2,000-person technology-consulting firm. Based in New York City, Mr. Johnson was responsible for managing and mentoring 6 consultants as the leader of iXL's New York Financial Services Strategy Group. Mr. Johnson sold and supervised more than \$4 million of financial services engagements for iXL to Fortune Global 500 clients in the United States and Europe. Examples of Mr. Johnson's projects include strategically deploying a major German Bank's online private-client-service website, directing the redesign and improvement of a major technology manufacturer's website, and assessing the global online opportunities for an international Bank's Depository Receipt (ADR, GDR, EDR) Group.

# Banking Reform Consultant & Trainer, USAID-funded "NIS Monetary Restructuring Project," (IBTCI/EMF), Kyrgyzstan, May 1999 - 2000.

In Kyrgyzstan, Mr. Johnson served as an advisor to the Boards of Director's of Krygyzstan's Central Bank and commercial banks on capital formation, consolidation, mergers and acquisitions, strategic planning, as well as financial statement preparation and analysis. Mr. Johnson created and delivered seminars on Mergers & Acquisitions in Emerging Markets to the Chief Executive Officers and Chief Financial Officers of Kyrgyzstan's major commercial banks as well as Central Bank executives. The seminars included "How to value a Bank in an Emerging Market," and "Step-by-Step process of merging banks in an Central Asia."

Mr. Johnson also provided regular advice and strategic direction on capital market development to the country's Securities and Exchange Commissions, Privatization Directorates, Investment Funds, and Broker Dealers on multiple topics in support of the launch of Bosnia's Stock Exchanges. In addition, Mr. Johnson created and delivered various training programs, ranging in length from 1 to 5 days each, to more than 150 government regulators and private sector participants. Mr. Johnson's efforts resulted in the successful launch of the Sarajevo Stock Exchange and Banja Luka Stock Exchange in early 2002.

# Capital Markets Consultant & Trainer, USAID-funded "Bulgaria Capital Markets Development Project," (CARANA/EMF), Bulgaria, 1999 – 2000.

In Bulgaria, Mr. Johnson trained members of Bularia's SEC, Stock Exchange, and private sector investment funds and broker dealers. Mr. Johnson created and delivered courses on raising capital in Bulgaria via both equity and debt.

# Capital Markets Consultant, USAID-funded "Capital Markets Development Project", (Pragma/EMF), Kyrgyzstan, 1998 – 1999.

Mr. Johnson advised the Chairman and staff of the Kyrgyz National Securities Commission (USA's SEC equivalent) on stock market operations, regulation, inspections, compliance audits, and fiduciary oversight responsibilities. Mr. Johnson drafted legislation and assisted the NSC with the consolidation of Voucher-Investment Funds into publicly traded, closed-end Investment Funds.

Mr. Johnson also served as the subject-matter-expert and advisor to the 16 privatization investment funds (PIFs) on all matters regarding investment fund operation, regulation, valuation, and shareholder relations. Finally, Mr. Johnson served as an advisor to the President and staff of the Kyrgyz Stock Exchange. Partially as a result of Mr. Johnson's efforts the Kyrgyz Stock Exchange to increase listed companies on the KSE by 30% and trading on the KSE in 1998 by 200%.

# Capital Market Trainer, USAID-funded "Russia Capital Market Reform Program," (Intrados Group/EMF), 1997.

In Russia, Mr. Johnson developed, created, and taught numerous seminars on voucher-investment funds, financial analysis, attracting foreign investment, and disclosure responsibilities managers and government regulators. He trained more than 75 Presidents and executives of more than 30 investment funds in all aspects of investment fund management. Mr. Johnson directed 4 other consultants that also provided training to seminar participants. Seminar topics included portfolio management, fund operation, industry growth, fund compliance and regulation, valuation methodology, and shareholder relations.

# Capital Market Trainer, USAID-funded "Romanian Capital Market Development Program," (Booz Allen Hamilton/EMF), Romania, 1997.

In Romania, Mr. Johnson trained members of Romania's SEC, Stock Exchanges, and private sector investment funds and broker dealers. Mr. Johnson created and delivered courses on investment fund management, regulation, compliance, valuation methodology, and shareholder relations. Mr. Johnson's seminars were taped for use in the future to train professionals in the capital market industry. Mr. Johnson also advised capital markets participants, investors, and regulators on the transformation of privatization investment funds into liquid closed-end investment funds. Also, Mr. Johnson conducted seminars to individual investors in Romania's investment funds.

## Adjunct Professor of Business Administration and Finance, Major Universities in the United States and Europe, June 1995-August 2003.

Mr. Johnson has served an adjunct professor at more than a dozen universities around the world, including New York University, George Washington University, Northeastern University, and the International Graduate School of Management (Paris, France). Mr. Johnson's graduate-level finance and management courses include 3 entrepreneurship and SME management courses; 8 valuation, finance, and M&A courses; 2 corporate governance courses; 4 investment fund courses; and 1 international business course. Specific course titles available upon request.

### Publications

Improving Corporate Social Responsibility, Corporate Governance, & Compliance Management of Chinese State- Owned Enterprises (SOEs), Johnson & Dr. Li Weian, (120 pages)

Balanced Scorecard for SOEs: Driving Enterprise Performance & Corporate Governance. Asian Development Bank Publications. (164 pgs)

Improving SOE Enterprise Performance & Corproate Governance: Practical Experience from the Front Lines. Keynote speaker at an ADB Institute Conference in Tokyo, where he presented his research on improved SOE performance to the government leaders of 17 Asian nations.

<u>Creating greater accessibility to African capital markets for portfolio investors: developments and recommendations</u>, Presentation at United Nations Headquarters (New York), African Capital Markets Development Forum.

<u>Recommendations on Increasing Capital Flows to Africa</u>, Presidential Commission on Capital Flows to Africa, Washington, DC.

Bank Mergers & Acquisitions in Emerging Markets (English & Russian), IBTCI, Bishkek, Kyrgyzstan.

Financial Markets and Equity Valuations (English & Russian), Intrados Group, Moscow, Russia.

Mergers & Acquisitions (English & Romanian), Booz Allen Hamilton, Bucharest, Romania.

Closed End Mutual Funds (English & Romanian), Booz Allen Hamilton, Bucharest, Romania.

Financial Statement Analysis, New York Institute of Finance, New York.

Mutual Fund Operations, New York Institute of Finance, New York.

### **Teaching & Training Experience**

All are taught at the Graduate level

### **Entrepreneurship Courses**

- International Entrepreneurship
- Corporate Entrepreneurship
- Hi-Tech Entrepreneurship

### **Corporate Governance Courses**

- Corporate Governance around the World
- Corporate Governance in Bosnia-Herzegovina

### Valuation, Financial Analysis and M&A Courses

- Mergers & Acquisitions
- How to Value a Bank in an Emerging Market
- Fundamentals of Bank Mergers & Acquisitions in Emerging Markets
- Valuing Investment Fund for Banks Portfolios with International Accounting Standards
- Financial Statement Analysis
- Introduction to the Securities Market and Portfolio Management
- Securities Analysis
- Money, Banking, and Financial Markets

### **Investment Fund Courses**

- Bosnia-Herzegovina Investment Manager Review Course
- Mutual Funds: Foundations (USA)
- Mutual Funds: Operations (USA)
- The Future of Investment Funds in Kyrgyzstan

### **International Business Courses**

• International Business

### **Contract Information:**

305 S West Street Falls Church, VA 22046 <u>cjohnson@mba1993.hbs.edu</u> +1 (702) 862-6511

Nationality

USA

### **Global Project Experience**

Christian C. Johnson, 305 S West Street Falls Church, VA 22046 cjohnson@mba1993.hbs.edu (703) 206-8372

#### **20** Countries

Australia, Butan, Bosnia-Herzegovina, Bulgaria China, Egypt, Japan, Kazakhstan, Kyrgyzstan, Lebanon, Mozambigue, Philippines, Romania, Russia, Seychelles Spain, Thailand, Turkmenistan, USA, Uzbekistan, Vietnam

Vietnam - ADB - Monitoring & Evaluation of ADB Vietnam 3 year Performance CMLV Mekong Delta - ADB - SME Access to Finance in 4 countries Cairo, Egypt - AusAid - Tenmeyah Microfinance Improvement Beijing, China - ADB - Corporate Governance& Corporate Social Responsibility Bangkok, Thailand - Private Sector - Hospitality, Tourism & Development Hanoi, Vietnam - ADB - Strengthening SOE Reform & Corporate Governance Beirut, Lebanon -USAID - Lebanon Microfinance Support Thimphu, Bhutan - World Bank - Performance Measurement of SOE's Las Vegas, NV - Private Sector - Caesars Entertainment Deputy CFO Seychelles - World Bank - Performance Monitoring & Strategic Planning of SOE's Ashqabat, Turkmenistan - USAID - Financial Market Development Cairo, Egypt - USAID - Technical Assistance for Policy Reform II Almaty & Astana, Kazakhstan - USAID - Economic Policy Reform Project Vietnam - MTDF Asset Management Company (AMC) Development Almaty, Kazakhstan - EBRD - GNPF Pension Fund Pre-Privatization Tokyo, Japan - SOE Reform & Restructuring Training for ADB member-countries Bishkek, Kyrgyzstan - World Bank - KAFC Privatization Hanoi & HCMC, Vietnam - ADB - SOE Reform Beijing, PRC - ADB - SOE Corporate Governance & Financial Performance Tashkent, Uzbekistan - ADB - Corporate Governance & Enterprise Restructuring Manila, Philippines - USAID - Rural Electric Financing Corporation (REFC) Bosnia-Herzegovina - USAID - Corporate Governance and Capital Markets Bishkek, Kyrgyzstan - USAID - Bank Consolidation & Monetary Restructuring Russia - USAID - Capital Market & Investment Fund Reform Bishkek, Kyrgyzstan - USAID - Capital Market & Investment Fund Development Sofia, Bulgaria - USAID - Capital Markets Development Bucharest, Romania - USAID - Capital Market Development Global - Training at Major Universities & Governments Peoples Republic of China (PRC) - The Nimrod Group of Companies Philippines & NYC, USA - Philippine Index Fund Olongapo, Philippines - Subic Bay Freeport

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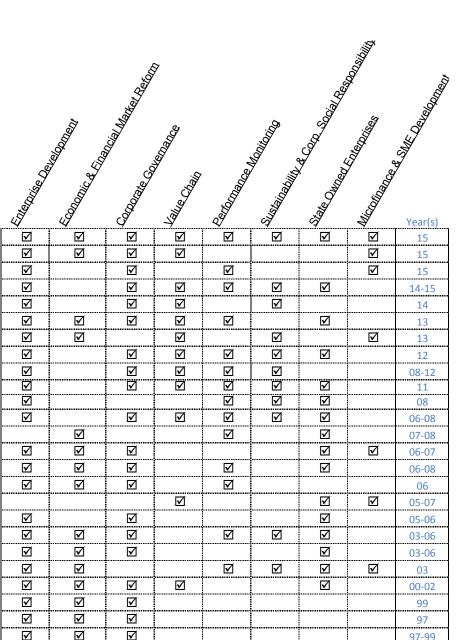
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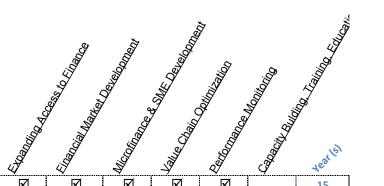
### **Global Project Experience**

Christian C. Johnson, 305 S West Street Falls Church, VA 22046 *cjohnson*@*mba1993.hbs.edu* (703) 206-8372

#### 20 Countries

Australia, Butan, Bosnia-Herzegovina, Bulgaria China, Egypt, Japan, Kazakhstan, Kyrgyzstan, Lebanon, Mozambique, Philippines, Romania, Russia, Seychelles Spain, Thailand, Turkmenistan, USA, Uzbekistan, Vietnam

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| DE's   |              |   | V | V | V | V            | 12    |
| CFO    | V            |   | V | V | V | V            | 08-12 |
| DE's   | ☑            |   | Ø | Ø | Ø | Ø            | 11    |
| nent   | $\square$    |   |   |   | Ø | V            | 08    |
| rm II  | $\checkmark$ |   | Ø | V | V | V            | 06-08 |
| oject  |              | V |   |   | Ø | Ø            | 07-08 |
| nent   | Ø            | V | V |   |   | Ø            | 06-07 |
| ation  | $\square$    | Ø | V |   | V | V            | 06-08 |
| tries  | $\square$    | V | V |   | V | $\checkmark$ | 06    |
| ation  |              |   |   | V |   | V            | 05-07 |
| orm    | Ø            |   | Ø |   |   | V            | 05-06 |
| ance   | V            | V | Ø |   | V | V            | 03-06 |
| uring  | V            | V | V |   |   | V            | 03-06 |
| FC)    | Ø            | Ø |   |   | V | V            | 03    |
| rkets  | V            | Ø | V | V |   | V            | 00-02 |
| ring   | V            | V | V |   |   | V            | 99    |
| form   | V            | Ø | V |   |   | V            | 97    |
| nent   | Ø            | Ø | V |   |   | V            | 97-99 |
| nent   | Ø            | V | V |   |   | V            | 97    |
| nent   | Ø            | V | V |   |   | V            | 97    |
| ents   | Ø            | Ø | V | V | Ø | V            | 95-12 |
| nies   | Ø            | V |   | V |   | V            | 95-97 |
| und    | Ø            | Ø |   |   |   | V            | 93-94 |
| port   | Ø            |   |   | V |   | V            | 93    |
|        |              |   |   |   |   |              |       |